



FINANCIAL SERVICES DEPARTMENT

Central Procurement • 505 Barton Springs Road Ste 330 Austin, TX 78704

July 10, 2023

Recommendation for Award of IFB 2400 SMW1007, Traffic Paint and Thermoplastic Marking Materials.

Procurement staff have completed their evaluation and has recommended award to Ennis-Flint, Inc.

Shawn M. Willett

Shawn Willett
Deputy Procurement Officer
(512) 974-2021
Shawn.willett@austintexas.gov
City of Austin
Financial Services Department
Central Procurement



Solicitation BID TABULATION

SOLICITATION #	IFB 2400 SMW1007
ITEM DESCRIPTION	Traffic Paint and Thermoplastic Marking Materials
PROCUREMENT SPECIALIST	Shawn Willett, Deputy Procurement Officer

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Vendor					ALLSTATES COATINGS COMPANY					GEVEKO MARKINGS, INC.					ENNIS-FLINT, INC.				D I J CONSTRUCTION INC
Local Presence (Y/N)																			
MBE/WBE																			

CATEGORY 1 - TRAFFIC PAINT MARKING MATERIAL

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE
1.1	Yellow Traffic Paint (Tote)	EA	15	\$3,312.50	\$49,687.50			\$3,625.00	\$54,375.00	No Bid	
1.2	White Traffic Paint (Tote)	EA	30	\$3,237.50	\$97,125.00			\$3,750.00	\$112,500.00	No Bid	
1.3	Yellow Traffic Paint (5 Gallon Bucket)	EA	50	\$72.00	\$3,600.00			\$78.75	\$3,937.50	No Bid	
1.4	White Traffic Paint (5 Gallon Bucket)	EA	100	\$70.00	\$7,000.00			\$81.25	\$8,125.00	No Bid	
1.5	Red Traffic Paint (5 Gallon Bucket)	EA	16	\$75.00	\$1,200.00			\$90.00	\$1,440.00	No Bid	
1.6	Green Traffic Paint (5 Gallon Bucket)	EA	16	\$80.00	\$1,280.00			\$76.25	\$1,220.00	No Bid	
1.7	Yellow Low-Temperature Traffic Paint (Tote)	EA	5					\$4,687.50	\$23,437.50	No Bid	
1.8	White Low-Temperature Traffic Paint (Tote)	EA	10					\$4,562.50	\$45,625.00	No Bid	
1.9	Yellow Low-Temperature Traffic Paint (5 Gallon Bucket)	EA	10					\$102.50	\$1,025.00	No Bid	
1.10	White Low-Temperature Traffic Paint (5 Gallon Bucket)	EA	20					\$102.50	\$2,050.00	No Bid	
1.11	Yellow Thermoplastic Marking Material (Delivered in 50 lbs. bags)	TON	100			\$1,400.00	\$140,000.00	\$1,595.00	\$159,500.00	\$1,700.00	\$170,000.00
1.12	White Thermoplastic Marking Material (Delivered in 50 lbs. bags)	TON	100			\$1,400.00	\$140,000.00	\$1,625.00	\$162,500.00	\$1,700.00	\$170,000.00
1.13	RED MMA (KIT) (Delivered in 5 Gallon Buckets)	EA	100			\$281.25	\$28,125.00	\$185.00	\$18,500.00	No Bid	
1.14	Corundum (Delivered in 50 lb. Bucket)	TON	20					\$2,800.00	\$56,000.00	No Bid	
SUBTOTAL FOR CATEGORY 1 =					\$159,892.50				\$650,235.00		

NON-SPECIFIED AND CATALOG ITEMS

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CATEGORY 2 - NON-SPECIFIED AND CATALOG ITEMS

ITEM NO	DESCRIPTION OF OTHER CATALOG PRICING IS OFFERED FROM	N/A	PERCENT	DESCRIPTION OF OTHER CATALOG PRICING IS OFFERED FROM	Percent	DESCRIPTION OF OTHER CATALOG PRICING IS OFFERED FROM	Percent	DESCRIPTION OF OTHER CATALOG PRICING IS OFFERED FROM	Percent
2.1	Manufacturer Name _____ ALLSTATES COATINGS COMPANY Catalog Number/Date _____		_____ % Discount	Manufacturer Name _GEVEKO MARKINGS, INC._____ Catalog Number/Date 6/8/2023	10.00 % Discount	Manufacturer Name: Ennis-Flint Catalog Number/Date: Item #999670R-KIT MSRP \$204.00/kit	0 % Discount		_____ % Discount

COMPANY NAME:	ALLSTATES COATINGS COMPANY	GEVEKO MARKINGS, INC.	Ennis-Flint, Inc.	D.I.J. CONSTRUCTION INC.
EMAIL ADDRESS:	ACC@ALLSTATESCOATINGS.COM	bmccabe@gevekomarkings.com	dl-ts-contracts@ppg.com	kellen@dijconstruction.com

Award Method By one total

Notates Award

Prepared By Darion Spence

Approved By Shawn Willett

City of Austin FSD-Central Procurement – Response Log

Solicitation Number: IFB 2400 SMW1007



IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.



RFP/RFQ/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact Central Procurement by:
 Phone – 512-974-2500
 Email – FSDCentralProcurementAdmin@austintexas.gov
 Physical Address – 505 Barton Springs, Ste., 330, Austin, TX 78704
 Hours of Operation – Monday-Friday 8 a.m. to 5 p.m.

Vendor Name	Date/Time Received	Type of Response (eResponse / Physical)	No Bid
1. LBS ENTERPRISES, LLC	6-8-2023/12:07PM	eResponse	<input type="checkbox"/>
2. GEVEKO MARKINGS INC.	6-8-2023/3:18PM	eResponse	<input type="checkbox"/>
3. ENNIS-FLINT, INC.	6-12-2023/12:26PM	eResponse	<input type="checkbox"/>
4. D I J CONSTRUCTION INC	6-13-2023/11:24AM	eResponse	<input type="checkbox"/>
5.			<input type="checkbox"/>
6.			<input type="checkbox"/>
7.			<input type="checkbox"/>
8.			<input type="checkbox"/>
9.			<input type="checkbox"/>
10.			<input type="checkbox"/>
11.			<input type="checkbox"/>
12.			<input type="checkbox"/>
13.			<input type="checkbox"/>
14.			<input type="checkbox"/>
15.			<input type="checkbox"/>
16.			<input type="checkbox"/>
17.			<input type="checkbox"/>
18.			<input type="checkbox"/>
19.			<input type="checkbox"/>
20.			<input type="checkbox"/>

This certifies the offers were received prior to the solicitation closing. X *Darion Spence*



Solicitation PRICE SHEET

SOLICITATION #	IFB 2400 SMW1007
ITEM DESCRIPTION	Traffic Paint and Thermoplastic Marking Materials
PROCUREMENT SPECIALIST	Shawn Willett, Deputy Procurement Officer

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1.11	Yellow Thermoplastic Marking Material (Delivered in 50 lbs. bags)	TON	100		
1.12	White Thermoplastic Marking Material (Delivered in 50 lbs. bags)	TON	100		
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SUBTOTAL FOR CATEGORY 1 =					\$159,892.50

NON-SPECIFIED AND CATALOG ITEMS

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2.1	Manufacturer Name ___ALLSTATES COATINGS COMPANY_____ Catalog Number/Date _____		_____ % Discount
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<u>COMPANY NAME:</u>	ALLSTATES COATINGS COMPANY
<u>EMAIL ADDRESS:</u>	ACC@ALLSTATESCOATINGS.COM



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2.1	Manufacturer Name _Geveko Markings, Inc._____ Catalog Number/Date _6/8/2023_____		_____10.00_% Discount
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<u>COMPANY NAME:</u>	Geveko Markings, Inc.
<u>EMAIL ADDRESS:</u>	bmccabe@gevekomarkings.com



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2.1	<p>Manufacturer Name: Ennis-Flint</p> <p>Catalog Number/Date: Item #99967OR-KIT MSRP \$204.00/kit</p>		<p>____0____ % Discount</p>
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<p><u>COMPANY NAME:</u></p>	<p>Ennis-Flint, Inc.</p>
<p><u>EMAIL ADDRESS:</u></p>	<p>dl-ts-contracts@ppg.com</p>



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<u>EMAIL ADDRESS:</u>	kellen@dijconstruction.com