

# City of Austin Purchasing Office – Log of Offers Received

**Solicitation Number: IFB 2200 WJT1025**



IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.



RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact the Purchasing Office by:  
Phone – 512-974-2500  
Email – [PurchInfo@austintexas.gov](mailto:PurchInfo@austintexas.gov)  
Physical Address – 124 W. 8<sup>th</sup> St., Third floor, Austin, TX 78701  
Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

Vendor Name	Date Received	Type of Response (eResponse / Physical)	No Bid
1. Royal Media Network, Inc.	11/21/22	eResponse	<input type="checkbox"/>
2. Plant Cellular Inc.	11/25/22	eResponse	<input type="checkbox"/>
3. Kinloch Equipment & Supply Inc	12/1/22	eResponse	<input type="checkbox"/>
4. SCM Consultants Inc	12/8/22	eResponse	<input type="checkbox"/>
5.			<input type="checkbox"/>
6.			<input type="checkbox"/>
7.			<input type="checkbox"/>
8.			<input type="checkbox"/>

✕ Julia Ramirez

This certifies the response was received prior to the solicitation closing.



# Royal Media Network, Inc.

DBA: Royal Imaging Solutions  
2603 N. Rolling Rd. Ste. 304  
Windsor Mill, MD 21244  
PH: 410-452-7596 Fax: 443-927-7378

Gov Standard Quote Form 2020 v. 1





Date 11/21/2022  
Quotation Number #502-IFB 2200 WJT1025  
Lead Time 4-8 WEEKS ARO  
OR SOONER

Quotation Valid Until 12/21/2022  
Prepared by CLYDE DE LA PEÑA

SHIP TO: Austin Water  
Webberville Service Center  
2600 Webberville Road  
Austin TX 78702

GSA # GS-02F-0043V  
FEDERAL I.D. # 20-2852520  
FEDMALL # GS02F0043V  
DUNS # 809844538  
CAGE # 50YY0

SOLICITATION NUMBER	TITLE	POINT OF CONTACT
IFB 2200 WJT1025	HI PRESSURE HOSES	William Toler William.Toler@austintexas.gov

DESCRIPTION	PART NUMBER	QUANTITY	UOM	QUOTE TYPE	UNIT PRICE	EXTENDED PRICE
SLSPOR Series 1 in. Hose ID and 500 ft Assembled Length 2,500 PSI Hose Assembly with Orange Slither® Cover	SPOR-MM16X500	4000	FT	OPEN MARKET	\$ 7.89	\$ 31,560.00
<div>Specifications</div> <div><div>Size Code: 16 Hose ID: 1 in Male NPTF Nom. Thread Size: 1-11 1/2 Working Press. (Max.): 2500 psi Assembled Length: 500 ft Wt. Per Pkg.: 200 lb Type: Sewer Cleaning Hose Assembly Cover Color: Orange Thread Type: Male NPTF Series: SLSPOR</div><div></div></div>						
SLSPOR Series 1 in. Hose ID and 400 ft Assembled Length 2,500 PSI Hose Assembly with Orange Slither® Cover	SPOR-MM16X400	2000	FT	OPEN MARKET	\$ 6.50	\$ 13,000.00
<div>Specifications</div> <div><div>Size Code: 16 Hose ID: 1 in Male NPTF Nom. Thread Size: 1-11 1/2 Working Press. (Max.): 2500 psi Assembled Length: 400 ft Wt. Per Pkg.: 160 lb Type: Sewer Cleaning Hose Assembly Cover Color: Orange Thread Type: Male NPTF Series: SLSPOR</div><div></div></div>						
SLSPOR Series 3/4 in. Hose ID and 500 ft Assembled Length 2,500 PSI Hose Assembly with Orange Slither® Cover	SPOR-MM12X500	1000	FT	OPEN MARKET	\$ 6.50	\$ 6,500.00

Specifications

Size Code: 12  
Hose ID: 3/4 in  
Male NPTF Nom. Thread Size: 3/4-14  
Working Press. (Max.): 2500 psi  
Assembled Length: 500 ft  
Wt. Per Pkg.: 140 lb  
Type: Sewer Cleaning Hose Assembly  
Cover Color: Orange  
Thread Type: Male NPTF  
Series: SLSPOR



2,500 PSI  
SPOR Series



A yellow polyolefin tube, single high tensile synthetic fiber braid reinforcement and abrasion resistant orange polyether-urethane cover.

Nominal Specifications Service Temperature Range: -40°F (-40°C) to +150°F (+66°C)

Series Number	ID		OD		Max. Working Pressure		Min. Burst Pressure		Min. Bend Radius		Weight (lbs/ft)
	(in)	(mm)	(in)	(mm)	(psi)	(bar)	(psi)	(bar)	(in)	(mm)	
SPOR-10	5/8	16.0	0.96	24.4	2500	172.4	6250	430.9	4.00	101.6	0.19
SPOR-12	3/4	19.1	1.18	30.0	2500	172.4	6250	430.9	5.00	127.0	0.28
SPOR-16	1	25.4	1.46	37.1	2500	172.4	6250	430.9	6.00	152.4	0.40
SPOR-20	1 1/4	32.0	1.80	45.7	2500	172.4	6250	430.9	8.00	203.2	0.59
SPOR-24	1 1/2	38.1	2.18	55.4	2500	172.4	6250	430.9	15.00	381.0	0.94

NOTE:  
MANUFACTURER: KURIYAMA  
LEAD TIME: 4-8 WEEKS ARO OR SOONER

- 1. Quantities indicated are based on the number of items required by the requestor and/or the number of items available at the time of quotation. Please contact us if there would be any changes to modify this quotation.
- 2. Sales taxes vary per state. The sales taxes indicated herewith are based on the location of the shipping address. Please note that tax exemptions are honored given that supporting documents are provided.
- 3. Unless stated otherwise, this quotation is valid for a period of 30 days from the date of issuance.
- 4. Unopened and No damage item/s that will be returned will occur 25% Restocking fee.

SUBTOTAL	\$	51,060.00
FREIGHT		INCLUDED
SALES TAX		N/A
GRAND TOTAL	\$	51,060.00

If you have any questions concerning this quotation, contact CLYDE DE LA PEÑA, clyde@royalimagingsolutions.com, 410-452-7596

THANK YOU FOR YOUR BUSINESS!



# Hi-Pressure Hoses Solicitation

## PRICE SHEET

**SOLICITATION #** WJT1025  
**PROCUREMENT SPECIALIST** William J. Toler

**Special Instructions:** Offerors must use this Pricing Submittal Sheet to submit pricing.

Be advised that altering the Pricing Submittal Sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.

Prices offered on the Pricing Submittal Sheet shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

### CATEGORY 1 - HI-PRESSURE HOSES

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE
1.1	Hose, orange, hi-pressure, 1" ID x 500 ft reel, 2,500 psi. Hose must come without fittings in 500 ft wooden reel. Mfg: Parker Hannifin Corp Trade/Brand Name: Predator/Paraflex, Model # S616-500, Ref # HPSH-16 or Buyer approved equal City Stock Number 460-101-01001  Manufacturer: _____  Model #: _____	FT	4,000	\$3,548.5000	\$14,194,000.00
1.2	Hose, orange, hi-pressure, 1" ID x 400 ft reel, 2,500 psi. Hose must come without fittings in 400 ft wooden reel. Mfg: Parker Hannifin Corp Trade/Brand Name: Predator/Paraflex, Model # S616-400, Ref # HPSH-16 or Buyer approved equal City Stock Number 460-101-00004  Manufacturer: _____  Model #: _____	FT	2,000	\$2,897.0000	\$5,794,000.00

1.3	Hose, blue, hi-pressure, 3/4" x 500 ft wooden reel Mfg: Parker Hannifin Corp Trade/Brand Name: Predator/Paraflex, Model # S912-500 or Buyer approved equal City Stock Number 460-904-00001  Manufacturer: _____  Model #: _____	FT	1,000	\$3,887.0000	\$3,887,000.00
<b>TOTAL</b>					<b>\$23,875,000.00</b>

**CATEGORY 2- DISCOUNT OFF OR MARKUP TO MANUFACTURER PRICE LISTS FOR NON-SPECIFIED PRODUCTS**

The City anticipates an annual spending need of \$20,000.00 for materials off catalog on the contract.

The City may wish an Offeror provide additional products as they relate to this contract. In order to be paid for those additional products, provide manufacturers name and catalog numbers for the additional products you can provide the City. Indicate the minimum percentage discount or maximum markup to costs you can provide the City for these products. The percentage discount(s) or markup(s) listed shall be fixed throughout the term of the Contract including any subsequent renewal periods.

This information will not be used in the evaluation of the bid but is for informational purposes only and there is no guarantee of purchase. Please include additional pages as necessary.

ITEM NO	NAME AND NUMBER OF PRICE LIST	LATEST EFFECTIVE DATE OF PRICE LIST	MINIMUM DISCOUNT FROM OR MAXIMUM MARKUP TO PRICE LIST
2.1	Name _____ Number _____		_____ % Discount or _____ % Markup
2.2	Name _____ Number _____		_____ % Discount or _____ % Markup

**SINGLE POINT OF CONTACT (SPOC):** Provide a SPOC who will be assigned to this contract. The SPOC shall have the authority to dispatch Contractor personnel; and shall have full decision-making authority for all services provided under this Contract, as specified in Scope of Work

Print Name:ChrisLynn_____	Phone:1-510-871-4371	Email:clynn@planetcellinc.com
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**DELIVERY TERMS:** DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED

**NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVERY THE ITEMS TO THE CITY:** Fourteen (14)

**DELIVERY METHOD :** COMMON CARRIER (FedEx,UPS) VENDOR DELIVERY

<b>COMPANY NAME:</b>	Planet Cellular INC
<b>EMAIL ADDRESS:</b>	clynn@planetcellinc.com



# Hi-Pressure Hoses Solicitation

## PRICE SHEET

### Version 1

**SOLICITATION #****WJT1025****PROCUREMENT  
SPECIALIST****William J. Toler****Special Instructions: Offerors must use this Pricing Submittal Sheet to submit pricing.****Be advised that altering the Pricing Submittal Sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.**

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**CATEGORY 1 - HI-PRESSURE HOSES**

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1.2	Hose, orange, hi-pressure, 1" ID x 400 ft reel, 2,500 psi. Hose must come <b>with</b> fittings in 400 ft wooden reel. Mfg: Parker Hannifin Corp Trade/Brand Name: Predator/Paraflex, Model # S616-400, Ref # HPSH-16 or Buyer approved equal City Stock Number 460-101-00004  Manufacturer: Piranha Hose_____  Model #: SPOR-16(VACTOR P/N 4878354-30)___	FT	2,000	\$3.1500	\$6,300.00

1.3	Hose, blue, hi-pressure, 3/4" x 500 ft wooden reel Mfg: Parker Hannifin Corp Trade/Brand Name: Predator/Paraflex, Model # S912-500 or Buyer approved equal City Stock Number 460-904-00001  Manufacturer: PARANHA HOSE _____  Model #: HPBU-12(VACTOR P/N 48782H5-30)_	FT	1,000	\$2.8700	\$2,870.00
<b>TOTAL</b>					<b>\$21,770.00</b>

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2.1	Name** <b>ALL SEWER HOSE RELATED PRODUCTS CAN BE PURCHASED THROUGH BUYBOARD AT A 4% DISCOUNT OFF OF LIST PRICE</b> Number_____		_____4_____ % Discount or _____ % Markup
2.2	Name_____ Number_____		_____ % Discount or _____ % Markup

**SINGLE POINT OF CONTACT (SPOC):** Provide a SPOC who will be assigned to this contract. The SPOC shall have the authority to dispatch Contractor personnel; and shall have full decision-making authority for all services provided under this Contract, as specified in Scope of Work

Print Name: _JEFF JACKSON_____	Phone: _713-473-6213_____	Email: _JEFFJACKSON@KINLOCHEQUIP.COM_____
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**DELIVERY TERMS:** DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED

**NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVERY THE ITEMS TO THE CITY:** Fourteen (14)

**DELIVERY METHOD :** COMMON CARRIER (FedEx,UPS) VENDOR DELIVERY

<b>COMPANY NAME:</b>	KINLOCH EQUIPMENT & SUPPLY, INC
<b>EMAIL ADDRESS:</b>	<a href="mailto:JEFFJACKSON@KINLOCHEQUIP.COM">JEFFJACKSON@KINLOCHEQUIP.COM</a>



# Hi-Pressure Hoses Solicitation

## PRICE SHEET

### Version 1

SOLICITATION # WJT1025

PROCUREMENT SPECIALIST William J. Toler

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1.2	Hose, orange, hi-pressure, 1" ID x 400 ft reel, 2,500 psi. Hose must come <b>with</b> fittings in 400 ft wooden reel. Mfg: Parker Hannifin Corp Trade/Brand Name: Predator/Paraflex, Model # S616-400, Ref # HPSH-16 or Buyer approved equal City Stock Number 460-101-00004  Manufacturer: <u>Cobra Sewer Cleaning &amp; Water Jetting Hose</u> Model #: <u>4625-16</u>	FT	2,000	\$4.0000	\$8,000.00

1.3	Hose, blue, hi-pressure, 3/4" x 500 ft wooden reel Mfg: Parker Hannifin Corp Trade/Brand Name: Predator/Paraflex, Model # S912-500 or Buyer approved equal City Stock Number 460-904-00001  Manufacturer: <b>Cobra Sewer Cleaning &amp; Water Jetting Hose</b>  Model #: <b>4630-12</b>	FT	1,000	\$3.5600	\$3,560.00
TOTAL					\$27,560.00
CATEGORY 2- DISCOUNT OFF OR MARKUP TO MANUFACTURER PRICE LISTS FOR NON-SPECIFIED PRODUCTS					
The City anticipates an annual spending need of \$20,000.00 for materials off catalog on the contract.					
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2.1	Name _____ Number _____		_____ % Discount or _____ % Markup		
2.2	Name _____ Number _____		_____ % Discount or _____ % Markup		
SINGLE POINT OF CONTACT (SPOC): Provide a SPOC who will be assigned to this contract. The SPOC shall have the authority to dispatch Contractor personnel; and shall have full decision-making authority for all services provided under this Contract, as specified in Scope of Work					
Print Name: <b>Burhan Minhas</b>		Phone: <b>832 759 3558</b>	Email: <b>bminhas@scmconsultants.net</b>		
DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED					
NUMBER OF DAYS AFTER RECEIPT OF ORDER THE OFFEROR SHALL DELIVERY THE ITEMS TO THE CITY: Fourteen (14) <b>(Lead Time: About 2 to 3 Weeks)</b>					
DELIVERY METHOD : <b>COMMON CARRIER (FedEx,UPS)</b> VENDOR DELIVERY <b>(Delivery via Common Carrier LTL, FedEx, UPS or Saia)</b>					
COMPANY NAME:	SCM CONSULTANTS INC.				
EMAIL ADDRESS:	<a href="mailto:BMINHAS@SCMCONSULTANTS.NET">BMINHAS@SCMCONSULTANTS.NET</a>				