



# City of Austin

## Purchasing Office

P.O. Box 1088, Austin, TX 78767

08/08/2022

Recommendation for Award of IFB 9200 MLJ1008: Pet Food and Supplies

Purchasing staff has completed their evaluation and has recommended award to:

**Sageline, Inc.**

*Marissa Jones*

Marissa Jones  
Procurement Specialist II  
City of Austin  
Purchasing Office

# City of Austin Purchasing Office – Log of Offers Received

**Solicitation Number: IFB 9200 MLJ1008**



IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.




RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact the Purchasing Office by:  
Phone – 512-974-2500  
Email – [PurchInfo@austintexas.gov](mailto:PurchInfo@austintexas.gov)  
Physical Address – 124 W. 8<sup>th</sup> St., Third floor, Austin, TX 78701  
Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

Vendor Name	Date Received	Type of Response (eResponse / Physical)	No Bid
1. Midwest Veterinary Supply, Inc.	7/28/22	eResponse	<input type="checkbox"/>
2. Sageline Inc.	7/31/22	eResponse	<input type="checkbox"/>
3. Tomlinson's Feed & Pets Inc.	8/2/22	eResponse	<input type="checkbox"/>
4.			<input type="checkbox"/>
5.			<input type="checkbox"/>
6.			<input type="checkbox"/>
7.			<input type="checkbox"/>
8.			<input type="checkbox"/>

✕ Julia Ramirez

This certifies the response was received prior to the solicitation closing.

	BID TABULATION CITY OF AUSTIN PET FOOD AND SUPPLIES								
SOLICITATION:	IFB 9200 MLJ1008								
PROCUREMENT SPECIALIST:	Marissa Jones								
Vendor:					Midwest Veterinary Supply, Inc.	Sageline, Inc.	Tomlinson's Feed & Pets, Inc.		
CATEGORY 1 - PET FOOD									
ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE
1.1	Purina EN Gastroenteric Hospital Feeding Pack Dry Dog Food - 32 lbs/bag	BAG	4,200	\$43.99	\$184,758.00	\$43.75	\$183,750.00	\$73.50	\$308,700.00
1.2	Purina Pro Plan Savor Canned Dog Food - 13 oz/can	CASE	2,000	\$19.92	\$39,840.00	\$19.90	\$39,800.00	\$26.00	\$52,000.00
1.3	Purina Pro Plan Savor Cat Food Chicken & Rice - 16 lbs/bag	BAG	650	\$35.09	\$22,808.50	\$34.00	\$22,100.00	\$49.00	\$31,850.00
1.4	Purina Pro Plan Focus Kitten Food Chicken & Rice - 7 lbs/bag	BAG	2,000	\$22.19	\$44,380.00	\$21.00	\$42,000.00	\$31.00	\$62,000.00
1.5	Purina Pro Plan Focus Canned Kitten Food - 3 oz/can	CASE	1,200	\$27.38	\$32,856.00	\$27.38	\$32,856.00	\$18.00	\$21,600.00
1.6	Friskies Feline Paté Style Canned Cat Food - 5 oz/can	CASE	2,000			\$19.50	\$39,000.00	\$14.00	\$112,000.00
1.7	Back-2-Nature Paper Cat Litter - 30 liter/bag	BAG	100	\$10.48	\$1,048.00	\$24.00	\$2,400.00	\$17.00	\$1,700.00
1.8	Lone Star Pine Pellets or Equivalent - 40 lbs/bag	BAG	4,000			\$6.00	\$24,000.00	\$9.50	\$38,000.00
1.9	Oxbow Timothy Hay - 50 lbs/box	BOX	12	\$40.09	\$481.08	\$60.00	\$720.00	\$60.00	\$720.00
1.10	Purina Rabbit Chow - 50 lbs/bag	BAG	12			\$25.00	\$300.00	\$35.00	\$420.00
1.11	Delivery charge for emergency orders (orders with delivery required in less than 2 business days, after hours, and/or on weekends)	EA	4	\$0.00	\$0.00	\$0.00	\$0.00	\$150.00	\$600.00
SUBTOTAL FOR CATEGORY 1 =					\$326,171.58		\$386,926.00		\$629,590.00
CATEGORY 2 - SUPPLIES									
ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE	UNIT PRICE* <small>*Unit price should be no more than 4 decimal places</small>	EXTENDED PRICE
2.1	Tough Nylon Adjustable Dog Collar w/Nickel-Plated Swivel Clip - Small	EA	400			\$1.00	\$400.00	\$3.00	\$1,200.00
2.2	Tough Nylon Adjustable Dog Collar w/Nickel-Plated Swivel Clip - 6-10" X 3/8"	EA	2,500			\$1.00	\$2,500.00	\$3.00	\$7,500.00
2.3	Tough Nylon Adjustable Dog Collar w/Nickel-Plated Swivel Clip - 10-16" X 5/8"	EA	3,500			\$2.45	\$8,575.00	\$4.00	\$14,000.00
2.4	Tough Nylon Adjustable Dog Collar w/Nickel-Plated Swivel Clip - 14-20" X 3/4"	EA	3,500			\$2.75	\$9,625.00	\$5.00	\$17,500.00
2.5	Tough Nylon Adjustable Dog Collar w/Nickel-Plated Swivel Clip - 18-26" X 1"	EA	250			\$3.75	\$937.50	\$5.00	\$1,250.00
2.6	Martingale Collar - 5-8" x 3/8"	EA	532			\$1.00	\$532.00	\$5.00	\$2,660.00
2.7	Martingale Collar - 6-10" x 3/8"	EA	3,325			\$2.25	\$7,481.25	\$6.00	\$19,950.00
2.8	Martingale Collar - 10-16" x 5/8"	EA	4,655			\$3.20	\$14,896.00	\$5.00	\$23,275.00
2.9	Martingale Collar - 14-20" x 3/4"	EA	4,655			\$3.75	\$17,456.25	\$5.00	\$23,275.00
2.10	Martingale Collar - 18-26" x 1"	EA	332			\$4.00	\$1,328.00	\$7.00	\$2,324.00
2.11	Nylon Dog Leash - 4' x 5/8"	EA	2,000			\$3.75	\$7,500.00	\$5.00	\$10,000.00
2.12	Nylon Dog Leash - 6' x 1"	EA	6,000	\$7.69	\$46,140.00	\$4.85	\$29,100.00	\$8.00	\$48,000.00
2.13	Nylon Cat Collar - One Size	EA	3,000			\$0.50	\$1,500.00	\$4.00	\$12,000.00
2.14	EZ Walk Harness - Small	EA	300			\$16.95	\$5,085.00	\$19.00	\$5,700.00
2.15	EZ Walk Harness - Medium	EA	300			\$16.95	\$5,085.00	\$19.00	\$5,700.00
2.16	EZ Walk Harness - Large	EA	300			\$16.95	\$5,085.00	\$19.00	\$5,700.00
2.17	Gentle Leader - Small	EA	100	\$13.25	\$1,325.00	\$12.00	\$1,200.00	\$14.00	\$1,400.00
2.18	Gentle Leader - Medium	EA	100	\$13.26	\$1,326.00	\$12.00	\$1,200.00	\$14.00	\$1,400.00
2.19	Gentle Leader - Large	EA	100	\$17.50	\$1,750.00	\$12.00	\$1,200.00	\$14.00	\$1,400.00
SUBTOTAL FOR CATEGORY 2 =					\$50,541.00		\$120,686.00		\$204,234.00
CATEGORY 3 - ADDITIONAL ITEMS									
The City reserves the right to purchase and add additional items not specified in Category 1 & 2 above to the contract. For evaluation and funding purposes only, the City estimates these additional items will account for an additional \$9,000 in estimated spend of the contract. The percentage markup to costs/discount from catalog listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change. The invoice prices for these materials shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup/discount given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs/discount rates and shall not be paid separately.									
FAILURE TO PROVIDE A MAXIMUM MARKUP AMOUNT MAY JEOPARDIZE ACCEPTANCE OF YOUR OFFER.									
ITEM NO.	ITEM DESCRIPTION	TOTAL ESTIMATED SPEND	(+) MARKUP TO COSTS/ (-)DISCOUNT FROM CATALOG (PERCENTAGE)	EXTENDED COST		(+) MARKUP TO COSTS/ (-)DISCOUNT FROM CATALOG (PERCENTAGE)	ESTIMATED COST	(+) MARKUP TO COSTS/ (-)DISCOUNT FROM CATALOG (PERCENTAGE)	ESTIMATED COST
3.1	Other types of animal food (rabbit, bird, goat, and hamster) Please list the discount from MSRP you are able to offer on these foods. [NOTE: The estimated spend is \$1,000 for this item.]	\$ 1,000.00		\$1,000.00		10%	\$1,100.00	15%	\$1,150.00
3.2	The City may wish to order additional animal care and handling items not listed above, please provide your product catalog percentage (%) discount for other products and services available. [NOTE: The estimated spend is \$8,000 for this item.]	\$ 8,000.00		\$8,000.00		10%	\$8,800.00	15%	\$9,200.00
SUBTOTAL FOR CATEGORY 3 =					\$9,000.00		\$9,900.00		\$10,350.00
TOTAL FOR CATEGORIES 1 THRU 3 =					\$385,712.58		\$517,512.00		\$844,174.00

Prepared By: Marissa Jones  
Award Method: By one total