



FINANCIAL SERVICES DEPARTMENT

Central Procurement • PO Box 1088 Austin, TX 78767

October 18, 2022

Recommendation for Award of IFB 2200 JCH1001, Bulk Liquid Aluminum.

Purchasing staff has completed their evaluation and has recommended award to Chameleon Industries Inc, and Chemtrade Chemicals Corporation.

Jamal Christian
Procurement Specialist II
512-978-1796
Jamal.christian@austintexas.gov
City of Austin



BID TABULATION
CITY OF AUSTIN
BULK LIQUID ALUMINUM SULFATE

SOLICITATION NO.: IFB 2200 JCH1001

RX NO.: 22040700590

OPENING DATE: 09/06/2022

BUYER: JAMAL CHRISTIAN

Special Instructions: Offerors must use this Pricing Submittal Sheet to submit pricing.
Be advised that altering the Pricing Submittal Sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

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Receipt No.	1	2	3	4
Vendor	Penczo Inc	G20 Technologies LLC	Chameleon Industries Inc	Chemtrade Chemicals Corporation
Local Presence (Y/N)	N	N	N	N
MBE/WBE				

CATEGORY 1 - DESCRIPTION																					
ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* *Unit price should be no more than 4 decimal places	EXTENDED PRICE	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* *Unit price should be no more than 4 decimal places	EXTENDED PRICE	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* *Unit price should be no more than 4 decimal places	EXTENDED PRICE	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* *Unit price should be no more than 4 decimal places	EXTENDED PRICE	
1.1	Liquid Alum - Chemical Name: Aluminum Sulfate; Liquid 47%-49%; including standard bulk delivery Manufacture Name: Pencso Inc Product Name: Liquid Aluminum Sulfate Delivery Company Name: Pencso Inc	GAL	52,000	NO BID	NO BID	Liquid Alum - Chemical Name: Aluminum Sulfate; Liquid 47%-49%; including standard bulk delivery Manufacture Name: G20 Technologies LLC, DBA: Pennington Technologies LLC Product Name: Liquid Aluminum Sulfate Delivery Company Name: G20 Technologies LLC	GAL	52,000	\$1.73	\$90,183.60	Liquid Alum - Chemical Name: Aluminum Sulfate; Liquid 47%-49%; including standard bulk delivery Manufacture Name: Chameleon Industries Inc. Product Name: Aluminum Sulfate Delivery Company Name: Chameleon Industries, Inc.	GAL	52,000	\$1.09	\$56,680.00	Liquid Alum - Chemical Name: Aluminum Sulfate; Liquid 47%-49%; including standard bulk delivery Manufacture Name: Chemtrade Chemical, DBA: CHEMTRADE CHEMICALS US LLC Product Name: Liquid Aluminum Sulfate Delivery Company Name: Private Truck of Groedyeke	GAL	52,000	\$1.56	\$81,312.40	
SUBTOTAL FOR CATEGORY 1 =					NO BID	\$90,183.60					\$56,680.00					\$81,312.40					

CATEGORY 2 - NON-SPECIFIED SERVICES (For Informational Purposes Only)
Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional services. The prices below shall be firm and fixed throughout the term of the contract including any subsequent renewal periods. There is no guarantee of purchase.

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
2.1	Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location.	Price per truck		Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location.	Price per truck	\$250.00	Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location.	Price per truck	\$0.00	Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location.	Price per truck	N/A
2.2	Any requested additional service/ maintenance/repairs	Hourly Rate		Any requested additional service/ maintenance/repairs	Hourly Rate	N/A	Any requested additional service/ maintenance/repairs	Hourly Rate	\$0.00	Any requested additional service/ maintenance/repairs	Hourly Rate	N/A

Award Method	By One Total
Notates Award	
Prepared By	Julia Ramirez
Approved By	Jamal Christian

City of Austin Purchasing Office – Log of Offers Received

Solicitation Number: IFB 2200 JCH1001



IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.



RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact the Purchasing Office by:
Phone – 512-974-2500
Email – PurchInfo@austintexas.gov
Physical Address – 124 W. 8th St., Third floor, Austin, TX 78701
Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

Vendor Name	Date Received	Type of Response (eResponse / Physical)	No Bid
1. Pencco Inc	8/10/22	eResponse	<input type="checkbox"/>
2. G20 Technologies LLC	8/31/22	eResponse	<input type="checkbox"/>
3. Chameleon Industries Inc	9/6/22	eResponse	<input type="checkbox"/>
4. Chemtrade Chemicals Corp.	9/6/22	eResponse	<input type="checkbox"/>
5.			<input type="checkbox"/>
6.			<input type="checkbox"/>
7.			<input type="checkbox"/>
8.			<input type="checkbox"/>

✕ Julia Ramirez

This certifies the response was received prior to the solicitation closing.



BULK LIQUID ALUMINUM SULFATE PRICE SHEET

SOLICITATION # IFB 2200 JCH1001

PROCUREMENT
SPECIALIST Jamal Christian

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CATEGORY 1 - DESCRIPTION

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	ESTIMATED ANNUAL QUANTITY	UNIT PRICE* *Unit price should be no more than 4	EXTENDED PRICE
1.1	Liquid Alum - Chemical Name: Aluminum Sulfate: Liquid 47%-49%; Including standard bulk delivery Manufacture Name: _____ Product Name: _____ Delivery Company Name: _____	GAL	52,000	NO BID	NO BID
SUBTOTAL FOR CATEGORY 1 =					

CATEGORY 2 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

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2.1	Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location.	Price per truck	
2.2	Any requested additional service/ maintenance/repairs	Hourly Rate	

DELIVERY TERMS: DELIVERY IS TO JOB DESTINATION, PREPAID AND ALLOWED

DELIVERY METHOD: ☐ COMMON CARRIER (FedEx, UPS) ☐ VENDOR DELIVERY

COMPANY NAME: Pencco, Inc.

EMAIL ADDRESS: sarah@pencco.com

SINGLE POINT OF CONTACT (SPOC): Provide a SPOC who will be assigned to this contract. The SPOC shall have the authority to dispatch Contractor personnel; and shall have full decision-making authority for all services provided under this Contract, as specified in the scope of work.

Name: Sarah Duffy
Bid Sec
Daytime Phone: 379.885.0005
After Hours Phone: _____
Email: _____



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SUBTOTAL FOR CATEGORY 1 =					\$90,183.60

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2.1	Flat Rate for Emergency Delivery - Shall be made within twenty-four (24) hours after receipt of order. The City may require partial deliveries from a single truckload to be made at more than one location.	Price per truck	\$250.00
2.2	Any requested additional service/ maintenance/repairs	Hourly Rate	N/A

DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED


DELIVERY METHOD: ☒ COMMON CARRIER (FedEx,UPS) ☐ VENDOR DELIVERY


COMPANY NAME: G2O Technologies LLC

EMAIL ADDRESS: bids@usalco.com

SINGLE POINT OF CONTACT (SPOC): Provide a SPOC who will be assigned to this contract. The SPOC shall have the authority to dispatch Contractor personnel; and shall have full decision-making authority for all services provided under this Contract, as specified in the scope of work.

Patsy G. Stebbins	Day time Phone: 501-888-1211	Email bids@usalco.com
	After Hours Phone: 866-453-2586	

	<div>BULK LIQUID ALUMINUM SULFATE PRICE SHEET</div>				
SOLICITATION #	IFB 2200 JCH1001				
PROCUREMENT SPECIALIST	Jamal Christian				
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SUBTOTAL FOR CATEGORY 1 =					\$56,420.00
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DELIVERY METHOD: <input type="checkbox"/> COMMON CARRIER (FedEx, <input type="checkbox"/> UPS) <input type="checkbox"/> VENDOR DELIVERY					
COMPANY NAME: Chameleon Industries Inc					
EMAIL ADDRESS: info@chameleonindustriesinc.com					
SINGLE POINT OF CONTACT (SPOC): Provide a SPOC who will be assigned to this contract. The SPOC shall have the authority to dispatch Contractor personnel; and shall have full decision-making authority for all services provided under this Contract, as specified in the scope of work.					
Name: Chino Garza	Day time Phone: 972-880-1493 After Hours Phone: 972-880-1493		Email_ chino@chamemleonindustriesinc.com		

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SUBTOTAL FOR CATEGORY 1 =					\$81,312.40
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DELIVERY TERMS: DELIVERY IS TO BE FOB DESTINATION, PREPAID AND ALLOWED					
DELIVERY METHOD: <input type="checkbox"/> COMMON CARRIER (FedEx,UPS) <input checked="" type="checkbox"/> VENDOR DELIVERY					
COMPANY NAME:		Chemtrade Chemical LLC US			
EMAIL ADDRESS:		bids@chemtradelogistics.com			
SINGLE POINT OF CONTACT (SPOC): Provide a SPOC who will be assigned to this contract. The SPOC shall have the authority to dispatch Contractor personnel; and shall have full decision-making authority for all services provided under this Contract, as specified in the scope of work.					
Name: Jackie Prosse		Day time Phone: 844-204-9674 After Hours Phone: 647-531-3655		Email: cssorders@chemtradelogistics.com	