



City of Austin

Purchasing Office

P.O. Box 1088, Austin, TX 78767

April 7, 2021

Recommendation for Award of IFB 4400 BYS1010, COVID-19 Related Unitized Meal Service

Purchasing staff has completed their evaluation and has recommended award to the following:

- 1. Dinner**
 - 1.1. Dorothy Operational Services, LLC
 - 1.2. People for Change Texas D/B/A People for Change/Camp Discover
 - 1.3. Texamericana LLC DBA: Murphy's Deli
 - 1.4. Good Work Austin
 - 1.5. G & M CATERING INC
- 2. Lunch**
 - 2.1. Texamericana LLC DBA: Murphy's Deli
 - 2.2. G & M CATERING INC
 - 2.3. People for Change Texas D/B/A People for Change/Camp Discover
 - 2.4. Pepi Corporation D/B/A Alonti Catering
 - 2.5. Dorothy Operational Services, LLC
- 3. Breakfast**
 - 3.1. Dorothy Operational Services, LLC
 - 3.2. Texamericana LLC DBA: Murphy's Deli
 - 3.3. People for Change Texas D/B/A People for Change/Camp Discover
 - 3.4. Good Work Austin
 - 3.5. CoJo Unlimited Catering, Inc

Brenita Wilkison
Procurement Specialist III
512-974-3164
Brenita.selement@austintexas.gov
City of Austin
Purchasing Office

**CITY OF AUSTIN
BID TABULATION
COVID-19 Related Unitized Meal Service**

Solicitation

No. IFB 4400 BYS1010
RX No. Brenita Wilkison
Opening Date: 3/23/2021
Buyer: Brenita Wilkison

Special Instructions: Special Instructions: Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

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Vendor Name				Texamericana LLC DBA: Murphy's Deli		Dorothy Operational Services, LLC		People for Change Texas D/B/A People for Change/Camp Discover		Good Work Austin		G & M CATERING INC		CoJo Unlimited Catering, Inc		Pepi Corporation D/B/A Alonti Catering		Chi'Lantro - Catering, LLC		Fork and Garden LLC		Vann Brown D/B/A My Granny's Kitchen LLC		DELI MANAGEMENT INC DBA: JASON'S DELI		CRE8AD8 LLC		Koala Holdings LLC D/B/A DFG Noodles	
Presence				Y		Y		Y		Y		Y		Y		Y		Y		N		Y		Y		Y		Y	
MBE/WBE				N		N		N		N		N		N		N		N		N		N		N		N		N	
ITEM NO.	ITEM DESCRIPTION	Unit of Measure	Estimated Weekly	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1.1	Dinner	EACH	5,200	\$7.99	\$41,548.00	\$7.62	\$39,624.00	\$7.95	\$41,340.00	\$8.00	\$41,600.00	\$8.38	\$43,576.00	\$11.40	\$59,280.00	\$13.40	\$69,680.00	\$10.00	\$52,000.00	\$13.00	\$67,600.00	\$17.00	\$88,400.00	\$14.98	\$77,896.00	\$13.00	\$67,600.00	*	*
1.2	Lunch	EACH	5,895	\$5.47	\$32,245.65	\$7.62	\$44,919.90	\$6.95	\$40,970.25	\$8.00	\$47,160.00	\$6.88	\$40,557.60	\$8.20	\$48,339.00	\$7.46	\$43,976.70	\$10.00	\$58,950.00	\$10.00	\$58,950.00	\$15.00	\$88,425.00	\$9.77	\$57,594.15	\$13.00	\$76,635.00	*	*
1.3	Breakfast	EACH	5,860	\$4.47	\$26,194.20	\$4.15	\$24,319.00	\$4.95	\$29,007.00	\$5.00	\$29,300.00	\$5.88	\$34,456.80	\$5.80	\$33,988.00	\$5.84	\$34,222.40	\$7.00	\$41,020.00	\$8.00	\$46,880.00			\$10.98	\$64,342.80	\$13.00	\$76,180.00	*	*
TOTAL BID				\$99,987.85		\$108,862.90		\$111,317.25		\$118,060.00		\$118,590.40		\$141,607.00		\$147,879.10		\$151,970.00		\$173,430.00		\$176,825.00		\$199,832.95		\$220,415.00		*	

Note: *Deemed non-responsive - Did not meet specification requirements of the solicitation related to the Minority Owned and Women Owned Business Enterprise Procurement Program.

Award Method: Line by line

Prepared By: Brenita Wilkison
Approved By: Brenita Wilkison

Yellow notates award.

City of Austin Purchasing Office – Log of Offers Received

Solicitation Number: IFB 4400 BYS1010REBID



IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.



RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact the Purchasing Office by:
Phone – 512-974-2500
Email – PurchaseInfo@austintexas.gov
Physical Address – 124 W. 8th St., Third floor, Austin, TX 78701
Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

Vendor Name	Date Received	Type of Response (eResponse / Physical)	No Bid
1. Chi'Lantro - Catering, LLC	3/23/2021	eResponse	<input type="checkbox"/>
2. CoJo Unlimited Catering, INC	3/12/2021	eResponse	<input type="checkbox"/>
3. CRE8AD8 LLC	3/18/2021	eResponse	<input type="checkbox"/>
4. Deli Management INC	3/22/2021	eResponse	<input type="checkbox"/>
5. Dorothy Operational Services	3/5/2021	eResponse	<input type="checkbox"/>
6. Fork & Garden LLC	3/23/2021	eResponse	<input type="checkbox"/>
7. G & M Catering INC	3/17/2021	eResponse	<input type="checkbox"/>
8. Good Work Austin	3/5/2021	eResponse	<input type="checkbox"/>

✕ Lezlee

Perkins

Digitally signed by Lezlee Perkins
DN: cn=Lezlee Perkins, o.o.g., email=Lezlee.Perkins@austintexas.gov, c=US
Date: 2021.03.25 10:35:01 -05'00'

This certifies the response was received prior to the solicitation closing.

Revised 07/2020

City of Austin Purchasing Office – Log of Offers Received

Page 2

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Vendor Name	Date Received	Type of Response (eResponse / Physical)	No Bid
9. Koala Holdings LLC	3/10/2021	eResponse	<input type="checkbox"/>
10. Multi Foods LLC	3/17/2021	eResponse	<input type="checkbox"/>
11. People for Change Texas	3/22/2021	eResponse	<input type="checkbox"/>
12. Alonti Catering	3/9/2021	eResponse	<input type="checkbox"/>
13. Taxamerica LLC	3/23/2021	eResponse	<input type="checkbox"/>
14. My Granny's Kitchen LLC	3/23/2021	eResponse	<input type="checkbox"/>
15.			<input type="checkbox"/>
16.			<input type="checkbox"/>

Lezlee Perkins

Digitally signed by Lezlee Perkins
DN: cn=Lezlee Perkins, o, ou,
email=Lezlee.Perkins@austintexas
.gov, c=US
Date: 2021.03.25 10:35:21 -05'00'

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Revised 07/2020



**BID SHEET
CITY OF AUSTIN
COVID-19 Related Unitized Meal Service**

SOLICITATION **IFB 4400 BYS1010**
NO.:
BUYER: **Brenita Wilkison**

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$10.00	\$52,000.00
1.2	Lunch	EACH	5,895	\$10.00	\$58,950.00
1.3	Breakfast	EACH	5,860	\$7.00	\$41,020.00
TOTAL EXTENDED PRICE					\$151,970.00

CATEGORY 4 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	Other Services: (Offeror to Specify - i.e. General Services Labor Rate)		
4.2			
4.3			
4.4			

DELIVERY TERMS: AS INDICATED IN THE SCOPE OF WORK



**BID SHEET
CITY OF AUSTIN
COVID-19 Related Unitized Meal Service**

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$11.40	\$59,280.00
1.2	Lunch	EACH	5,895	\$8.20	\$48,339.00
1.3	Breakfast	EACH	5,860	\$5.80	\$33,988.00
TOTAL EXTENDED PRICE					\$141,607.00

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$13.00	\$67,600.00
1.2	Lunch	EACH	5,895	\$13.00	\$76,635.00
1.3	Breakfast	EACH	5,860	\$13.00	\$76,180.00
TOTAL EXTENDED PRICE					\$220,415.00

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	Delivery, Food Prep, General Services - Hourly per person	1.00	\$25.00
4.2	Certified Event Management Labor - Hourly per person	1.00	\$115.00
4.3	Certified Food Consulting and Food Safety Oversight of Contractors - Hourly per person	1.00	\$65.00
4.4	Certified Food Handling/Packaging Fulfillment - Hourly per person	1.00	\$19.00

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1.1	Dinner	EACH	5,200	\$14.98	\$77,896.00
1.2	Lunch	EACH	5,895	\$9.77	\$57,594.15
1.3	Breakfast	EACH	5,860	\$10.98	\$64,342.80
TOTAL EXTENDED PRICE					\$199,832.95

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4.1	Blue Corn Chips and one of the following (Salsa, Hummus or Guacamole)	Each	\$2.89
4.2	Steamed Veggies	Each	\$2.39
4.3	Mini Blueberry or Mini Banana Nut Muffins	Each	\$1.39
4.4	Cranberry Walnut Mix (4 ounces)	Each	\$1.59

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1.1	Dinner	EACH	5,200	\$7.62	\$39,624.00
1.2	Lunch	EACH	5,895	\$7.62	\$44,919.90
1.3	Breakfast	EACH	5,860	\$4.15	\$24,319.00
TOTAL EXTENDED PRICE					\$108,862.90

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
----------	------------------	-----------------	------------

4.1	Snack in accordance with Scope of Work and USDA Exhibit A	EACH	\$3.35
4.2			
4.3			
4.4			

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1.1	Dinner	EACH	5,200	\$ 13.00	\$ 67,600
1.2	Lunch	EACH	5,895	\$ 10.00	\$ 58,950
1.3	Breakfast	EACH	5,860	\$ 8.00	\$ 46,880
TOTAL EXTENDED PRICE					\$ 173,430

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$8.38	\$43,576.00
1.2	Lunch	EACH	5,895	\$6.88	\$40,557.60
1.3	Breakfast	EACH	5,860	\$5.88	\$34,456.80
TOTAL EXTENDED PRICE					\$118,590.40

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$8.00	\$41,600.00
1.2	Lunch	EACH	5,895	\$8.00	\$47,160.00
1.3	Breakfast	EACH	5,860	\$5.00	\$29,300.00
TOTAL EXTENDED PRICE					\$118,060.00

CATEGORY 4 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	Other Services: (Offeror to Specify - i.e. General Services Labor Rate)		
4.2	Water	12 oz btl	\$0.25
4.3	Utensils	pkg	\$0.05
4.4			

DELIVERY TERMS: AS INDICATED IN THE SCOPE OF WORK



BID SHEET
CITY OF AUSTIN
COVID-19 Related Unitized Meal Service

SOLICITATION **IFB 4400 BYS1010**

NO.:

BUYER: **Brenita Wilkison**

Special Instructions: Offerors must use this Bid Sheet to submit pricing. Be advised that altering the bid sheet or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$7.50	\$39,000.00
1.2	Lunch	EACH	5,895	\$7.50	\$44,212.50
1.3	Breakfast	EACH	5,860	\$7.50	\$43,950.00
TOTAL EXTENDED PRICE					\$127,162.50

CATEGORY 4 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	Delivery of food to specified locations		\$0.00
4.2	Discount rate of 20% has been reflected in the unit prices for meal service		
4.3	Unitized Utensils, napkins, and condiments are included		
4.4	All meals meet required serving requirements as determined by USDA Nutrition Standards for CACFP Meals and Snacks, Meal Pattern Chart		

DELIVERY TERMS: AS INDICATED IN THE SCOPE OF WORK



**BID SHEET
CITY OF AUSTIN
COVID-19 Related Unitized Meal Service**

SOLICITATION **IFB 4400 BYS1010**
NO.:
BUYER: **Brenita Wilkison**

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY
1.1	Dinner	EACH	5,200
1.2	Lunch	EACH	5,895
1.3	Breakfast	EACH	5,860

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CATEGORY 4 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

Please list any additional related services your Company can offer the City along with an associated labor rate, discount off services. Information in this Category will not be evaluated, and the City does not guarantee the purchase of any additional necessary.

ITEM NO.	ITEM DESCRIPTION
4.1	Other Services: (Offeror to Specify - i.e. General Services Labor Rate)
4.2	
4.3	
4.4	

DELIVERY TERMS: AS INDICATED IN THE SCOPE OF WORK
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<p>exceptions to any portion of the solicitation may</p> <p>of the quantities listed, actual purchases may ed and specified by the City for each order. \ bid of "no bid" or no response (space left e may be considered as non-responsive and</p> <p>t charge separately for administrative, vices or items to the Austin, Texas area. The</p>

UNIT PRICE	EXTENDED PRICE
\$7.99	\$41,548.00
\$11.00	\$64,845.00
\$15.00	\$87,900.00

TOTAL EXTENDED PRICE	\$194,293.00
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retail price or mark-up to costs for the listed services. Please include additional pages as

UNIT OF MEASURE	UNIT PRICE

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BID SHEET
CITY OF AUSTIN
COVID-19 Related Unitized Meal Service

SOLICITATION NO. **IFB 4400 BYS1010**

BUYER **Brenita Wilkison**

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$7.95	\$41,340.00
1.2	Lunch	EACH	5,895	\$6.95	\$40,970.25
1.3	Breakfast	EACH	5,860	\$4.95	\$29,007.00
TOTAL EXTENDED PRICE					\$111,317.25

CATEGORY 4 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	Labor - Weekly	10.00	\$17,640.00
4.2	Transportation - Gas, Truck Maintenance, Insurance (Weekly)	175.00	\$175.00
4.3	Administrative - Weekly	2.00	\$3,750.00
4.4			

DELIVERY TERMS: AS INDICATED IN THE SCOPE OF WORK



**BID SHEET
CITY OF AUSTIN
COVID-19 Related Unitized Meal Service**

SOLICITATION **IFB 4400 BYS1010**
NO.:
BUYER: **Brenita Wilkison**

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$13.40	\$69,680.00
1.2	Lunch	EACH	5,895	\$7.46	\$43,976.70
1.3	Breakfast	EACH	5,860	\$5.84	\$34,222.40
TOTAL EXTENDED PRICE					\$147,879.10

CATEGORY 4 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	Other Services: (Offeror to Specify - i.e. General Services Labor Rate)		
4.2			
4.3			
4.4			

DELIVERY TERMS: AS INDICATED IN THE SCOPE OF WORK



**BID SHEET
CITY OF AUSTIN
COVID-19 Related Unitized Meal Service**

SOLICITATION **IFB 4400 BYS1010**
NO.:
BUYER: **Brenita Wilkison**

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$7.99	\$41,560.14
1.2	Lunch	EACH	5,895	\$5.47	\$32,245.65
1.3	Breakfast	EACH	5,860	\$4.47	\$26,194.20
TOTAL EXTENDED PRICE					\$99,999.99

CATEGORY 4 - NON-SPECIFIED SERVICES (For Informational Purposes Only)

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
4.1	Other Services: (Offeror to Specify - i.e. General Services Labor Rate)		
4.2	Hot coffee/ Hot chocolate service per person serving	1.00	\$1.00
4.3			
4.4			

DELIVERY TERMS: AS INDICATED IN THE SCOPE OF WORK



**BID SHEET
CITY OF AUSTIN
COVID-19 Related Unitized Meal Service**

SOLICITATION NO.: **IFB 4400 BYS1010**

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ITEM NO.	MEAL SERVICE	UNIT OF MEASURE	ESTIMATED WEEKLY QUANTITY	UNIT PRICE	EXTENDED PRICE
1.1	Dinner	EACH	5,200	\$17.00	\$88,400.00
1.2	Lunch	EACH	5,895	\$15.00	\$88,425.00
1.3	Breakfast	EACH	5,860		\$0.00
TOTAL EXTENDED PRICE					\$176,825.00

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ITEM NO.	ITEM DESCRIPTION	UNIT OF MEASURE	UNIT PRICE
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4.1	Other Services: (Offeror to Specify - i.e. General Services Labor Rate)		
4.2			
4.3			
4.4			

DELIVERY TERMS: AS INDICATED IN THE SCOPE OF WORK