



# City of Austin

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## Purchasing Office

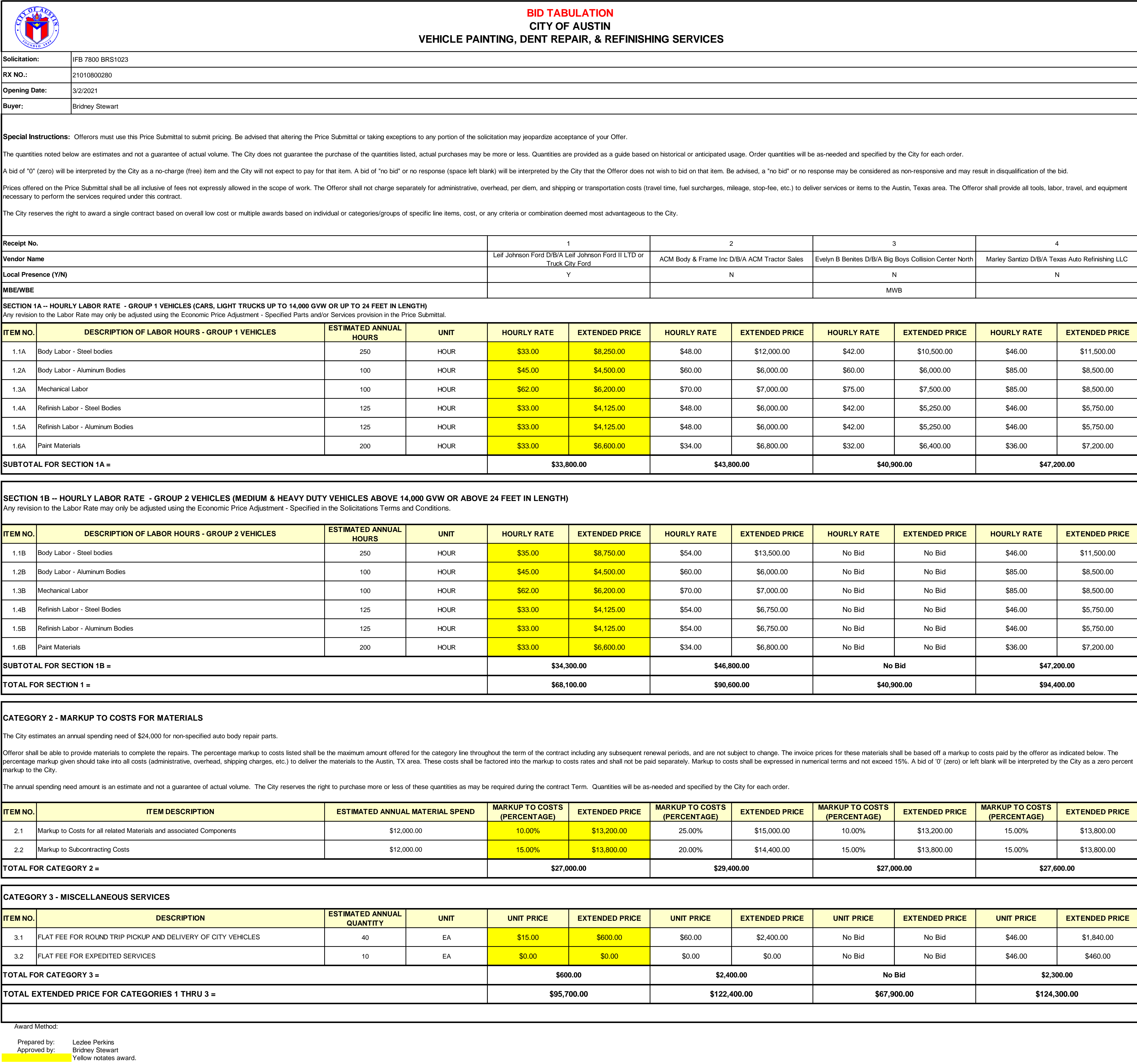
P.O. Box 1088, Austin, TX 78767

May 11, 2021

Recommendation for Award of IFB 7800 BRS1023 Vehicle Painting, Dent Repair, & Refinishing Services.

Purchasing staff has completed their evaluation and has recommended award to Leif Johnson Ford D/B/A Leif Johnson Ford II LTD or Truck City Ford.

Bridney Stewart  
Procurement Specialist III  
(512) 971-3127  
[Bridney.Stewart@austintexas.gov](mailto:Bridney.Stewart@austintexas.gov)  
City of Austin  
Purchasing Office



# City of Austin Purchasing Office – Log of Offers Received

**Solicitation Number: IFB 7800 BRS1023**



IFB Disclaimer: The information contained on the following bid sheets are for information only and does not constitute actual award/execution of a contract.



RFP/RFQS Disclaimer: The contents of a proposal shall remain confidential until a contract is awarded. This log of offers is for information purposes only and does not constitute actual award/execution of a contract.

For more information, you may contact the Purchasing Office by:  
Phone – 512-974-2500  
Email – [PurchInfo@austintexas.gov](mailto:PurchInfo@austintexas.gov)  
Physical Address – 124 W. 8<sup>th</sup> St., Third floor, Austin, TX 78701  
Hours of Operation – Monday-Friday 7:45 a.m. to 4:45 p.m.

| Vendor Name                 | Date Received | Type of Response<br>(eResponse / Physical) | No Bid                   |
|-----------------------------|---------------|--|--------------------------|
| 1. Leif Johnson Ford        | 2/26/2021     | Physical                                   | <input type="checkbox"/> |
| 2. ACM Body & Frame INC     | 3/2/2021      | eResponse                                  | <input type="checkbox"/> |
| 3. Big Boys Collision North | 2/11/2021     | eResponse                                  | <input type="checkbox"/> |
| 4. Texas Auto Refinishing   | 2/24/2021     | eResponse                                  | <input type="checkbox"/> |
| 5.                          |               |  | <input type="checkbox"/> |
| 6.                          |               |  | <input type="checkbox"/> |
| 7.                          |               |  | <input type="checkbox"/> |
| 8.                          |               |  | <input type="checkbox"/> |



**Lezlee  
Perkins**

Digitally signed by Lezlee Perkins  
DN: cn=Lezlee Perkins, o=City of Austin, email=Lezlee.Perkins@austintexas.gov, c=US  
Date: 2021.04.06 12:53:43 -05'00'

This certifies the response was received prior to the solicitation closing.



PRICE SUBMITTAL  
CITY OF AUSTIN  
VEHICLE PAINTING, DENT REPAIR, & REFINISHING SERVICES

SOLICITATION NO.: IFB 7800 BRS1023

BUYER: Bridney Stewart

Special Instructions: Offerors must use this Price Submittal to submit pricing. Be advised that altering the Price Submittal or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.

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Prices offered on the Price Submittal shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.

The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

SECTION 1A - HOURLY LABOR RATE - GROUP 1 VEHICLES (CARS, LIGHT TRUCKS UP TO 14,000 GVW OR UP TO 24 FEET IN LENGTH)

Any revision to the Labor Rate may only be adjusted using the Economic Price Adjustment - Specified Parts and/or Services provision in the Price Submittal.

| ITEM NO.                  | DESCRIPTION OF LABOR HOURS - GROUP 1 VEHICLES | ESTIMATED ANNUAL HOURS | UNIT | HOURLY RATE | EXTENDED PRICE |
|---------------------------|---|------------------------|------|-------------|----------------|
| 1.1A                      | Body Labor - Steel bodies                     | 250                    | HOUR | 33.00       | 8250.00        |
| 1.2A                      | Body Labor - Aluminum Bodies                  | 100                    | HOUR | 45.00       | 4500.00        |
| 1.3A                      | Mechanical Labor                              | 100                    | HOUR | 62.00       | 6200.00        |
| 1.4A                      | Refinish Labor - Steel Bodies                 | 125                    | HOUR | 33.00       | 4125.00        |
| 1.5A                      | Refinish Labor - Aluminum Bodies              | 125                    | HOUR | 33.00       | 4125.00        |
| 1.6A                      | Paint Materials                               | 200                    | HOUR | 33.00       | 6600.00        |
| SUBTOTAL FOR SECTION 1A = |   |                        |      |             | 33800.00       |

SECTION 1B - HOURLY LABOR RATE - GROUP 2 VEHICLES (MEDIUM & HEAVY DUTY VEHICLES ABOVE 14,000 GVW OR ABOVE 24 FEET IN LENGTH)

Any revision to the Labor Rate may only be adjusted using the Economic Price Adjustment - Specified in the Solicitations Terms and Conditions.

| ITEM NO.                  | DESCRIPTION OF LABOR HOURS - GROUP 2 VEHICLES | ESTIMATED ANNUAL HOURS | UNIT | HOURLY RATE | EXTENDED PRICE |
|---------------------------|---|------------------------|------|-------------|----------------|
| 1.1B                      | Body Labor - Steel bodies                     | 250                    | HOUR | 35.00       | 8750.00        |
| 1.2B                      | Body Labor - Aluminum Bodies                  | 100                    | HOUR | 45.00       | 4500.00        |
| 1.3B                      | Mechanical Labor                              | 100                    | HOUR | 62.00       | 6200.00        |
| 1.4B                      | Refinish Labor - Steel Bodies                 | 125                    | HOUR | 33.00       | 4125.00        |
| 1.5B                      | Refinish Labor - Aluminum Bodies              | 125                    | HOUR | 33.00       | 4125.00        |
| 1.6B                      | Paint Materials                               | 200                    | HOUR | 33.00       | 6600.00        |
| SUBTOTAL FOR SECTION 1B = |   |                        |      |             | 34300.00       |
| TOTAL FOR SECTION 1 =     |   |                        |      |             | 68100.00       |

CATEGORY 2 - MARKUP TO COSTS FOR MATERIALS

The City estimates an annual spending need of \$24,000 for non-specified auto body repair parts.

Offeror shall be able to provide materials to complete the repairs. The percentage markup to costs listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change. The invoice prices for these materials shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs rates and shall not be paid separately. Markup to costs shall be expressed in numerical terms and not exceed 15%. A bid of "0" (zero) or left blank will be interpreted by the City as a zero percent markup to the City.

The annual spending need amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required during the contract term. Quantities will be as-needed and specified by the City for each order.

| ITEM NO.               | ITEM DESCRIPTION  | ESTIMATED ANNUAL MATERIAL SPEND | MARKUP TO COSTS (PERCENTAGE) | EXTENDED PRICE |
|------------------------|---|---------------------------------|------------------------------|----------------|
| 2.1                    | Markup to Costs for all related Materials and associated Components | \$12,000.00                     | 10                           | 13200.00       |
| 2.2                    | Markup to Subcontracting Costs                                      | \$12,000.00                     | 15                           | 13800.00       |
| TOTAL FOR CATEGORY 2 = |   |                                 |                              | 27000.00       |

CATEGORY 3 - MISCELLANEOUS SERVICES

| ITEM NO.                                       | DESCRIPTION  | ESTIMATED ANNUAL QUANTITY | UNIT | UNIT PRICE | EXTENDED PRICE |
|--|--|---------------------------|------|------------|----------------|
| 3.1  | FLAT FEE FOR ROUND TRIP PICKUP AND DELIVERY OF CITY VEHICLES | 40                        | EA   | 15.00      | 600.00         |
| 3.2  | FLAT FEE FOR EXPEDITED SERVICES                              | 10                        | EA   | 0          | 0              |
| TOTAL FOR CATEGORY 3 =                         |  |                           |      |            | 600.00         |
| TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 3 = |  |                           |      |            | 95700.00       |

DELIVERY METHOD: COMMON CARRIER \_\_\_\_\_ VENDOR STAFF ☒

COMPANY NAME: KEIF JOHNSON FORD

EMAIL ADDRESS: KDIAMOND@KEIFJOHNSONFORD.COM



**PRICE SUBMITTAL**  
**CITY OF AUSTIN**  
**VEHICLE PAINTING, DENT REPAIR, & REFINISHING SERVICES**

SOLICITATION NO.: **IFB 7800 BRS1023**

BUYER: **Bridney Stewart**

**Special Instructions:** Offerors must use this Price Submittal to submit pricing. Be advised that altering the Price Submittal or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.

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The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.

**SECTION 1A -- HOURLY LABOR RATE - GROUP 1 VEHICLES (CARS, LIGHT TRUCKS UP TO 14,000 GVW OR UP TO 24 FEET IN LENGTH)**

Any revision to the Labor Rate may only be adjusted using the Economic Price Adjustment - Specified Parts and/or Services provision in the Price Submittal.

| ITEM NO.                  | DESCRIPTION OF LABOR HOURS - GROUP 1 VEHICLES | ESTIMATED ANNUAL HOURS | UNIT | HOURLY RATE    | EXTENDED PRICE     |
|---------------------------|---|------------------------|------|----------------|--------------------|
| 1.1A                      | Body Labor - Steel bodies                     | 250                    | HOUR | <b>\$48.00</b> | \$12,000.00        |
| 1.2A                      | Body Labor - Aluminum Bodies                  | 100                    | HOUR | <b>\$60.00</b> | \$6,000.00         |
| 1.3A                      | Mechanical Labor                              | 100                    | HOUR | <b>\$70.00</b> | \$7,000.00         |
| 1.4A                      | Refinish Labor - Steel Bodies                 | 125                    | HOUR | <b>\$48.00</b> | \$6,000.00         |
| 1.5A                      | Refinish Labor - Aluminum Bodies              | 125                    | HOUR | <b>\$48.00</b> | \$6,000.00         |
| 1.6A                      | Paint Materials                               | 200                    | HOUR | <b>\$34.00</b> | \$6,800.00         |
| SUBTOTAL FOR SECTION 1A = |   |                        |      |                | <b>\$43,800.00</b> |

**SECTION 1B -- HOURLY LABOR RATE - GROUP 2 VEHICLES (MEDIUM & HEAVY DUTY VEHICLES ABOVE 14,000 GVW OR ABOVE 24 FEET IN LENGTH)**

Any revision to the Labor Rate may only be adjusted using the Economic Price Adjustment - Specified in the Solicitations Terms and Conditions.

| ITEM NO.                  | DESCRIPTION OF LABOR HOURS - GROUP 2 VEHICLES | ESTIMATED ANNUAL HOURS | UNIT | HOURLY RATE    | EXTENDED PRICE     |
|---------------------------|---|------------------------|------|----------------|--------------------|
| 1.1B                      | Body Labor - Steel bodies                     | 250                    | HOUR | <b>\$54.00</b> | \$13,500.00        |
| 1.2B                      | Body Labor - Aluminum Bodies                  | 100                    | HOUR | <b>\$60.00</b> | \$6,000.00         |
| 1.3B                      | Mechanical Labor                              | 100                    | HOUR | <b>\$70.00</b> | \$7,000.00         |
| 1.4B                      | Refinish Labor - Steel Bodies                 | 125                    | HOUR | <b>\$54.00</b> | \$6,750.00         |
| 1.5B                      | Refinish Labor - Aluminum Bodies              | 125                    | HOUR | <b>\$54.00</b> | \$6,750.00         |
| 1.6B                      | Paint Materials                               | 200                    | HOUR | <b>\$34.00</b> | \$6,800.00         |
| SUBTOTAL FOR SECTION 1B = |   |                        |      |                | <b>\$46,800.00</b> |
| TOTAL FOR SECTION 1 =     |   |                        |      |                | <b>\$90,600.00</b> |

**CATEGORY 2 - MARKUP TO COSTS FOR MATERIALS**

The City estimates an annual spending need of \$24,000 for non-specified auto body repair parts.

Offeror shall be able to provide materials to complete the repairs. The percentage markup to costs listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change. The invoice prices for these materials shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs rates and shall not be paid separately. Markup to costs shall be expressed in numerical terms and not exceed 15%. A bid of '0' (zero) or left blank will be interpreted by the City as a zero percent markup to the City.

The annual spending need amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required during the contract Term. Quantities will be as-needed and specified by the City for each order.


| ITEM NO.               | ITEM DESCRIPTION  | ESTIMATED ANNUAL MATERIAL SPEND | MARKUP TO COSTS (PERCENTAGE) | EXTENDED PRICE     |
|------------------------|---|---------------------------------|------------------------------|--------------------|
| 2.1                    | Markup to Costs for all related Materials and associated Components | \$12,000.00                     | <b>25.00%</b>                | \$15,000.00        |
| 2.2                    | Markup to Subcontracting Costs                                      | \$12,000.00                     | <b>20.00%</b>                | \$14,400.00        |
| TOTAL FOR CATEGORY 2 = |   |                                 |                              | <b>\$29,400.00</b> |

**CATEGORY 3 - MISCELLANEOUS SERVICES**


| ITEM NO.                                       | DESCRIPTION  | ESTIMATED ANNUAL QUANTITY | UNIT | UNIT PRICE     | EXTENDED PRICE      |
|--|--|---------------------------|------|----------------|---------------------|
| 3.1  | FLAT FEE FOR ROUND TRIP PICKUP AND DELIVERY OF CITY VEHICLES | 40                        | EA   | <b>\$60.00</b> | \$2,400.00          |
| 3.2  | FLAT FEE FOR EXPEDITED SERVICES                              | 10                        | EA   | <b>\$0.00</b>  | \$0.00              |
| TOTAL FOR CATEGORY 3 =                         |  |                           |      |                | <b>\$2,400.00</b>   |
| TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 3 = |  |                           |      |                | <b>\$122,400.00</b> |

DELIVERY METHOD: COMMON CARRIER \_\_\_\_\_ VENDOR STAFF ☒ X \_\_\_\_\_

|                |  |
|----------------|--|
| COMPANY NAME:  | ACM Body & Frame, Inc  |
| EMAIL ADDRESS: | <a href="mailto:acmbody@centurytel.net">acmbody@centurytel.net</a> |

|  |   |                                 |                              |                |                |
|--|---|---------------------------------|------------------------------|----------------|----------------|
| <div></div> <div>PRICE SUBMITTALCITY OF AUSTIN<br/>VEHICLE PAINTING, DENT REPAIR, &amp; REFINISHING SERVICES</div>  |   |                                 |                              |                |                |
| SOLICITATION NO.: IFB 7800 BR81023   |   |                                 |                              |                |                |
| BUYER: Brindley Stewart  |   |                                 |                              |                |                |
| <p><b>Special Instructions:</b>Offerors must use this Price Submittal to submit pricing. Be advised that altering the Price Submittal or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.</p> <p>The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.</p> <p>A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as no-response and may result in disqualification of the bid.</p> <p>Prices offered on the Price Submittal shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.</p> <p>The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.</p> |   |                                 |                              |                |                |
| SECTION 1A -- HOURLY LABOR RATE - GROUP 1 VEHICLES (CARS, LIGHT TRUCKS UP TO 14,000 GWW OR UP TO 24 FEET IN LENGTH)Any revision to the Labor Rate may only be adjusted using the Economic Price Adjustment - Specified Parts and/or Services provision in the Price Submittal.   |   |                                 |                              |                |                |
| ITEM NO.   | DESCRIPTION OF LABOR HOURS - GROUP 1 VEHICLES                       | ESTIMATED ANNUAL HOURS          | UNIT                         | HOURLY RATE    | EXTENDED PRICE |
| 1.1A   | Body Labor - Steel bodies   | 250                             | HOUR                         | \$42.00        | \$10,500.00    |
| 1.2A   | Body Labor - Aluminum Bodies  | 100                             | HOUR                         | \$60.00        | \$6,000.00     |
| 1.3A   | Mechanical Labor  | 100                             | HOUR                         | \$75.00        | \$7,500.00     |
| 1.4A   | Refinish Labor - Steel Bodies                                       | 125                             | HOUR                         | \$42.00        | \$5,250.00     |
| 1.5A   | Refinish Labor - Aluminum Bodies                                    | 125                             | HOUR                         | \$42.00        | \$5,250.00     |
| 1.6A   | Paint Materials   | 200                             | HOUR                         | \$32.00        | \$6,400.00     |
| SUBTOTAL FOR SECTION 1A =  |   |                                 |                              |                | \$40,900.00    |
| SECTION 1B -- HOURLY LABOR RATE - GROUP 2 VEHICLES (MEDIUM & HEAVY DUTY VEHICLES ABOVE 14,000 GWW OR ABOVE 24 FEET IN LENGTH)Any revision to the Labor Rate may only be adjusted using the Economic Price Adjustment - Specified in the Solicitations Terms and Conditions.  |   |                                 |                              |                |                |
| ITEM NO.   | DESCRIPTION OF LABOR HOURS - GROUP 2 VEHICLES                       | ESTIMATED ANNUAL HOURS          | UNIT                         | HOURLY RATE    | EXTENDED PRICE |
| 1.1B   | Body Labor - Steel bodies   | 250                             | HOUR                         |                | no bid         |
| 1.2B   | Body Labor - Aluminum Bodies  | 100                             | HOUR                         |                | no bid         |
| 1.3B   | Mechanical Labor  | 100                             | HOUR                         |                | no bid         |
| 1.4B   | Refinish Labor - Steel Bodies                                       | 125                             | HOUR                         |                | no bid         |
| 1.5B   | Refinish Labor - Aluminum Bodies                                    | 125                             | HOUR                         |                | no bid         |
| 1.6B   | Paint Materials   | 200                             | HOUR                         |                | no bid         |
| SUBTOTAL FOR SECTION 1B =  |   |                                 |                              |                | \$0.00         |
| TOTAL FOR SECTION 1 =  |   |                                 |                              |                | \$40,900.00    |
| CATEGORY 2 - MARKUP TO COSTS FOR MATERIALS:The City estimates an annual spending need of \$24,000 for non-specified auto body repair parts.  |   |                                 |                              |                |                |
| Offeror shall be able to provide materials to complete the repairs. The percentage markup to costs listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change. The invoice prices for these materials shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs rates and shall not be paid separately. Markup to costs shall be expressed in numerical terms and not exceed 15%. A bid of "0" (zero) or left blank will be interpreted by the City as a zero percent markup to the City.   |   |                                 |                              |                |                |
| The annual spending need amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required during the contract Term. Quantities will be as-needed and specified by the City for each order.  |   |                                 |                              |                |                |
| ITEM NO.   | ITEM DESCRIPTION  | ESTIMATED ANNUAL MATERIAL SPEND | MARKUP TO COSTS (PERCENTAGE) | EXTENDED PRICE |                |
| 2.1  | Markup to Costs for all related Materials and associated Components | \$12,000.00                     | 10.00%                       | \$13,200.00    |                |
| 2.2  | Markup to Subcontracting Costs                                      | \$12,000.00                     | 10.00%                       | \$13,200.00    |                |
| TOTAL FOR CATEGORY 2 =   |   |                                 |                              |                | \$27,000.00    |
| CATEGORY 3 - MISCELLANEOUS SERVICES  |   |                                 |                              |                |                |
| ITEM NO.   | DESCRIPTION   | ESTIMATED ANNUAL QUANTITY       | UNIT                         | UNIT PRICE     | EXTENDED PRICE |
| 3.1  | FLAT FEE FOR ROUND TRIP PICKUP AND DELIVERY OF CITY VEHICLES        | 40                              | EA                           | \$0.00         | \$0.00         |
| 3.2  | FLAT FEE FOR EXPEDITED SERVICES                                     | 10                              | EA                           | \$0.00         | \$0.00         |
| TOTAL FOR CATEGORY 3 =   |   |                                 |                              |                | \$0.00         |
| TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 3 =   |   |                                 |                              |                | \$67,900.00    |
| DELIVERY METHOD: COMMON CARRIER _____ VENDOR STAFF _____   |   |                                 |                              |                |                |
| COMPANY NAME:  | Big Boys Collision North  |                                 |                              |                |                |
| EMAIL ADDRESS:   | Bigboyscollisionnorth@gmail.com                                     |                                 |                              |                |                |



|  |   |                        |      |             |                |
|--|---|------------------------|------|-------------|----------------|
|   | <div>PRICE SUBMITTAL</div> <div>CITY OF AUSTIN</div> <div>VEHICLE PAINTING, DENT REPAIR, &amp; REFINISHING SERVICES</div> |                        |      |             |                |
| SOLICITATION NO.: IFB 7800 BRS1023   |   |                        |      |             |                |
| BUYER: Bridney Stewart   |   |                        |      |             |                |
| <p><b>Special Instructions:</b> Offerors must use this Price Submittal to submit pricing. Be advised that altering the Price Submittal or taking exceptions to any portion of the solicitation may jeopardize acceptance of your Offer.</p> <p>The quantities noted below are estimates and not a guarantee of actual volume. The City does not guarantee the purchase of the quantities listed, actual purchases may be more or less. Quantities are provided as a guide based on historical or anticipated usage. Order quantities will be as-needed and specified by the City for each order.</p> <p>A bid of "0" (zero) will be interpreted by the City as a no-charge (free) item and the City will not expect to pay for that item. A bid of "no bid" or no response (space left blank) will be interpreted by the City that the Offeror does not wish to bid on that item. Be advised, a "no bid" or no response may be considered as non-responsive and may result in disqualification of the bid.</p> <p>Prices offered on the Price Submittal shall be all inclusive of fees not expressly allowed in the scope of work. The Offeror shall not charge separately for administrative, overhead, per diem, and shipping or transportation costs (travel time, fuel surcharges, mileage, stop-fee, etc.) to deliver services or items to the Austin, Texas area. The Offeror shall provide all tools, labor, travel, and equipment necessary to perform the services required under this contract.</p> <p>The City reserves the right to award a single contract based on overall low cost or multiple awards based on individual or categories/groups of specific line items, cost, or any criteria or combination deemed most advantageous to the City.</p> |   |                        |      |             |                |
| SECTION 1A -- HOURLY LABOR RATE - GROUP 1 VEHICLES (CARS, LIGHT TRUCKS UP TO 14,000 GVW OR UP TO 24 FEET IN LENGTH)<br>Any revision to the Labor Rate may only be adjusted using the Economic Price Adjustment - Specified Parts and/or Services provision in the Price Submittal.   |   |                        |      |             |                |
| ITEM NO.   | DESCRIPTION OF LABOR HOURS - GROUP 1 VEHICLES   | ESTIMATED ANNUAL HOURS | UNIT | HOURLY RATE | EXTENDED PRICE |
| 1.1A   | Body Labor - Steel bodies   | 250                    | HOUR | \$46.00     | \$11,500.00    |
| 1.2A   | Body Labor - Aluminum Bodies  | 100                    | HOUR | \$85.00     | \$8,500.00     |
| 1.3A   | Mechanical Labor  | 100                    | HOUR | \$85.00     | \$8,500.00     |
| 1.4A   | Refinish Labor - Steel Bodies   | 125                    | HOUR | \$46.00     | \$5,750.00     |
| 1.5A   | Refinish Labor - Aluminum Bodies  | 125                    | HOUR | \$46.00     | \$5,750.00     |
| 1.6A   | Paint Materials   | 200                    | HOUR | \$36.00     | \$7,200.00     |
| SUBTOTAL FOR SECTION 1A =  |   |                        |      |             | \$47,200.00    |

|   |   |                        |      |             |                |
|---|---|------------------------|------|-------------|----------------|
| SECTION 1B -- HOURLY LABOR RATE - GROUP 2 VEHICLES (MEDIUM & HEAVY DUTY VEHICLES ABOVE 14,000 GVW OR ABOVE 24 FEET IN LENGTH)<br>Any revision to the Labor Rate may only be adjusted using the Economic Price Adjustment - Specified in the Solicitations Terms and Conditions. |   |                        |      |             |                |
| ITEM NO.  | DESCRIPTION OF LABOR HOURS - GROUP 2 VEHICLES | ESTIMATED ANNUAL HOURS | UNIT | HOURLY RATE | EXTENDED PRICE |
| 1.1B  | Body Labor - Steel bodies                     | 250                    | HOUR | \$46.00     | \$11,500.00    |
| 1.2B  | Body Labor - Aluminum Bodies                  | 100                    | HOUR | \$85.00     | \$8,500.00     |
| 1.3B  | Mechanical Labor                              | 100                    | HOUR | \$85.00     | \$8,500.00     |
| 1.4B  | Refinish Labor - Steel Bodies                 | 125                    | HOUR | \$46.00     | \$5,750.00     |
| 1.5B  | Refinish Labor - Aluminum Bodies              | 125                    | HOUR | \$46.00     | \$5,750.00     |
| 1.6B  | Paint Materials                               | 200                    | HOUR | \$36.00     | \$7,200.00     |
| SUBTOTAL FOR SECTION 1B =   |   |                        |      |             | \$47,200.00    |
| TOTAL FOR SECTION 1 =   |   |                        |      |             | \$94,400.00    |

|  |   |                                 |                              |                |  |
|--|---|---------------------------------|------------------------------|----------------|--|
| CATEGORY 2 - MARKUP TO COSTS FOR MATERIALS   |   |                                 |                              |                |  |
| The City estimates an annual spending need of \$24,000 for non-specified auto body repair parts.   |   |                                 |                              |                |  |
| Offeror shall be able to provide materials to complete the repairs. The percentage markup to costs listed shall be the maximum amount offered for the category line throughout the term of the contract including any subsequent renewal periods, and are not subject to change. The invoice prices for these materials shall be based off a markup to costs paid by the offeror as indicated below. The percentage markup given should take into all costs (administrative, overhead, shipping charges, etc.) to deliver the materials to the Austin, TX area. These costs shall be factored into the markup to costs rates and shall not be paid separately. Markup to costs shall be expressed in numerical terms and not exceed 15%. A bid of "0" (zero) or left blank will be interpreted by the City as a zero percent markup to the City. |   |                                 |                              |                |  |
| The annual spending need amount is an estimate and not a guarantee of actual volume. The City reserves the right to purchase more or less of these quantities as may be required during the contract Term. Quantities will be as-needed and specified by the City for each order.  |   |                                 |                              |                |  |
| ITEM NO.   | ITEM DESCRIPTION  | ESTIMATED ANNUAL MATERIAL SPEND | MARKUP TO COSTS (PERCENTAGE) | EXTENDED PRICE |  |
| 2.1  | Markup to Costs for all related Materials and associated Components | \$12,000.00                     | 15.00%                       | \$13,800.00    |  |
| 2.2  | Markup to Subcontracting Costs                                      | \$12,000.00                     | 15.00%                       | \$13,800.00    |  |
| TOTAL FOR CATEGORY 2 =   |   |                                 |                              | \$27,600.00    |  |

|  |  |                           |      |            |                |
|--|--|---------------------------|------|------------|----------------|
| CATEGORY 3 - MISCELLANEOUS SERVICES  |  |                           |      |            |                |
| ITEM NO.   | DESCRIPTION  | ESTIMATED ANNUAL QUANTITY | UNIT | UNIT PRICE | EXTENDED PRICE |
| 3.1  | FLAT FEE FOR ROUND TRIP PICKUP AND DELIVERY OF CITY VEHICLES | 40                        | EA   | \$46.00    | \$1,840.00     |
| 3.2  | FLAT FEE FOR EXPEDITED SERVICES                              | 10                        | EA   | \$46.00    | \$460.00       |
| TOTAL FOR CATEGORY 3 =   |  |                           |      |            | \$2,300.00     |
| TOTAL EXTENDED PRICE FOR CATEGORIES 1 THRU 3 =   |  |                           |      |            | \$124,300.00   |
| DELIVERY METHOD: COMMON CARRIER _____ VENDOR STAFF <input checked="" type="checkbox"/> X _____ |  |                           |      |            |                |
| COMPANY NAME:  | TEXAS AUTO REFINISHING                                       |                           |      |            |                |

